



JOHN A. DECOUTO
FOUNDING PARTNER

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PARTIAL CLIENT LIST

- Mass Mutual
- The Principal Life Insurance Company
- E3 Corporation
- Cornerstone Medical
- Jamestown Properties
- Quik Trip Corporation
- UPS

CAREER HIGHLIGHTS

Mr. DeCouto's expertise comes from his 24 years as a client focused commercial real estate consultant. During this time, he has brokered nearly 750 commercial real estate transactions. Mr. DeCouto adds value to the real estate process using his industry relationships, transaction experience, strategic planning expertise and investment real estate training to service both local and National clients with multiple transaction requirements. Some recent and current assignments include The Principal Financial Group's SE region, Cornerstone Medical, Jamestown Properties, E3 North America's corporate office expansion, UPS Properties, and Embraco North America's U.S. headquarters build-to-suit. As a Senior Partner he is a leader in the organization and mentors a team of three associates.

RELATED EXPERIENCE

- GVA Advantis
Senior Director – Atlanta
Top 5 Producer for Atlanta office (multiple placements)
- Royal LePage CRES
Vice President – Atlanta

AFFILIATIONS & ACKNOWLEDGEMENTS

- Associate Broker License – GA
- Atlanta Commercial Board of Realtors – Board of Directors (2001-2004)
- Life Member Atlanta Commercial Board Million Dollar Club
- Phoenix Award 2002 – Atlanta Commercial Board of Realtors
- Georgia Association of Realtors
- Institute for Corporate Real Estate -Top Rated Faculty 8 years (1999-2007)
- CoreNet Global- The Best of NACORE & IDRC
- CoreNet Global Atlanta Chapter Board Member (1998-2008), President (2001-2002)
- Senior Advisor to NACORE National Board of Directors (2001-2003)
- Rookie of the Year Award 1985 – Royal Le Page
- President's Round Table – Royal Le Page (4 times)
- GVA Advantis- Top 5 Producer (10 out of 12 years- 1993 -2005)
- Bryant Commercial Real Estate Partners- Top Five Producer (2007, #1 in 2008)

EDUCATION

- Kennesaw State College
- Institute for Corporate Real Estate
- Certified Commercial Investment Member, CCIM
- Master of Corporate Real Estate with Honors, MCR.h

[References available upon request]