



KENNETH L. FICKEN
DIRECTOR

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PARTIAL CLIENT LIST

- Athens Paper
- Third National Bank
- National Poster
- First Federal S&L
- R.S. Seagel Company
- Allied Chemical
- Corning Lab
- Moll Industries
- Sterling Bank
- Quantum Corp.
- American Tower
- North Highland Company
- Industrial Acoustics
- SpeedFam

CAREER HIGHLIGHTS

Mr. Ficken joined Bryant Commercial Real Estate Partners in 2006. He has more than 16 years of commercial real estate experience ranging from tenant representation to sale/leaseback transactions. He has worked with both tenants and owners for the purchase and leasing of commercial properties throughout the Southeast. Since 2002, he has sourced transactions exceeding \$100 million.

Mr. Ficken is responsible for Business Development for the Capital Market Team. Having held similar positions at major corporations including C&S National Bank and General Electric Corp., Mr. Ficken has a proven track record in evaluating business opportunities, sourcing business and managing client relationships across a number of industries. During his 16 years in the Commercial Real Estate business, he developed a client base: American Tower, 401-K Company, North Highland Company, SpeedFam – IPEC, Industrial Acoustics Company Inc., and Quantum Corp.

Mr. Ficken is married to Allison Ficken, a partner in the law firm of Dovin, Malkin & Ficken, LLC, which specializes in securities and business litigation. They have two sons, Matthew and George.

RELATED EXPERIENCE

- Newmark Knight Frank
Associate Director – Atlanta
- Julien J. Studley, Inc.
Assistant Director – Atlanta
- Ackerman Company
Atlanta

AFFILIATIONS

- Atlanta Commercial Board of Realtors
- Presbyterian Church of the Redeemer

EDUCATION

- University of Tennessee at Knoxville
1981, Major - History, Minor - Economics
Phi Gamma Delta Fraternity